

THE SHEPHERD'S COVE CLOTHING PANTRY  
 INCOME STATEMENT  
 FOR THE TWELVE MONTHS ENDED DECEMBER 31, 1917

|                     | CURRENT   | %       | YEAR TO DATE | %       |
|---------------------|-----------|---------|--------------|---------|
| SALES               |           |         |              |         |
| SALES               |           |         |              |         |
| DONATIONS           | 4,195.77  | 4.47%   | 22,851.00    | 2.80%   |
| IN KIND DONATIONS   | 89,736.49 | 95.51%  | 776,658.79   | 95.16%  |
| GRANTS              | .00       | .00%    | 9,000.00     | 1.10%   |
| FUNDRAISER-TSHIRTS  | .00       | .00%    | 70.00        | .01%    |
| EARNED INTEREST     | .24       | .00%    | 4.50         | .00%    |
| SALVAGE             | .00       | .00%    | 240.00       | .03%    |
| SPRING SALE         | .00       | .00%    | 2,370.88     | .29%    |
| FNDR COUPON MARTINS | .00       | .00%    | 530.00       | .06%    |
| KROGER REWARDS      | .00       | .00%    | 1,264.62     | .15%    |
| FALL SALE           | 22.00     | .02%    | 2,254.94     | .28%    |
| AMAZON REWARDS      | .00       | .00%    | 38.52        | .00%    |
| HACIENDA            | .00       | .00%    | 245.76       | .03%    |
| ONLINE SALES        | .00       | .00%    | 645.00       | .08%    |
| TOTAL SALES         | 93,954.50 | 100.00% | 816,174.01   | 100.00% |
| COST OF SALES       |           |         |              |         |
| COG-TSHIRTS         | .00       | .00%    | 46.00        | .01%    |
| ITEMS GIVEN AWAY    | 79,993.00 | 85.14%  | 591,208.65   | 72.44%  |
| GIVEN TO GOODWILL   | 7,884.50  | 8.39%   | 144,122.25   | 17.66%  |
| FALL SALE ITEMS     | .00       | .00%    | 7,979.75     | .98%    |
| SPRING SALE ITEMS   | .00       | .00%    | 6,460.50     | .79%    |
| TOTAL COST OF SALES | 87,877.50 | 93.53%  | 749,817.15   | 91.87%  |
| GROSS PROFIT        | 6,077.00  | 6.47%   | 66,356.86    | 8.13%   |

|                      |          |       |           |       |
|----------------------|----------|-------|-----------|-------|
| OPERATING EXPENSES   |          |       |           |       |
| FUNDRAISING          | 1,858.99 | 1.98% | 28,844.22 | 3.53% |
| BANK CHARGES         | .00      | .00%  | 41.84     | .01%  |
| DEPRECIATION         | 830.42   | .88%  | 9,965.04  | 1.22% |
| INSURANCE-D&O        | .00      | .00%  | 744.00    | .09%  |
| INSURANCE-BUILDING   | 234.59   | .25%  | 2,770.10  | .34%  |
| INSURANCE-LIABILITY  | 37.50    | .04%  | 450.00    | .06%  |
| JANITORIAL           | .00      | .00%  | 800.00    | .10%  |
| LICENSE AND FEES     | .00      | .00%  | 108.30    | .01%  |
| MAINT-BUILDING       | .00      | .00%  | 2,658.50  | .33%  |
| OFFICE SUPPLIES      | 39.00    | .04%  | 1,304.28  | .16%  |
| PEST CONTROL         | 95.00    | .10%  | 1,043.00  | .13%  |
| PROPERTY TAX         | .00      | .00%  | 316.50    | .04%  |
| SHOP SUPPLIES        | 43.86    | .05%  | 193.26    | .02%  |
| VOLUNTR APPRECIATION | 122.83   | .13%  | 609.25    | .07%  |
| TRASH PICKUP         | .00      | .00%  | 1,583.33  | .19%  |
| UTILITIES-ELECTRIC   | 701.35   | .75%  | 8,007.48  | .98%  |
| UTILITIES-GAS        | 538.08   | .57%  | 3,295.59  | .40%  |
| UTILITIES-WATER      | .00      | .00%  | 1,988.50  | .24%  |
| TOTAL EXPENSES       | 4,501.62 | 4.79% | 64,723.19 | 7.93% |
| NET PROFIT (LOSS)    | 1,575.38 | 1.68% | 1,633.67  | .20%  |